

## **EMPLOYMENT OPPORTUNITIES**

**GOODMAN INTERNATIONAL ® LTD**, a Pharmaceutical Company based in Kigali - Rwanda, dealing in Importation and Distribution of Human and Veterinary Medicines. The company is an Agent & Local Technical Representative (LTR) for Several Manufacturers from Europe and Middle East.

The company is looking for & Trustworthy, Honest Smart, and Qualified Candidates to join our Company at Kigali Office and occupy the below position: -

### **VETERINARY MEDICAL REPRESENTATIVES (VACANCIES (02))**

#### **DUTIES AND RESPONSIBILITIES**

- Routinely look for orders from customers and make regular checkups on them for any change in the stock supplied to them and tactfully convince them to improve their orders.
- Come up with various strategies in marketing that are result oriented so that they can be reviewed, implemented and monitored to meet the Company set targets.
- Carry out Farms visits to demonstrate the company range of products and discuss with farmers their usage, dosage & performance and explain superiority of the others.
- Regularly survey the customers and handle the challenges they face when selling or using the products and recording them so that the department can come up with precise answers and give them feedback in time
- Promote and Market the Veterinary products in Rwanda territory & within East Africa Region when necessary and to ensure profitable growth of the same.
  
- Regularly update customers and their attendants of new developments such as new additional products in the Veterinary Range as well as educating them on the strategies/benchmarks on selling particular products to customers.
- Achieve set sales targets.
- Propose various Marketing Strategies and discuss with Supervisor.

**REQUIREMENTS**

- The Applicants should be a holder of a **DIPLOMA/DEGREE IN ANIMAL PRODUCTION & ANIMAL HUSBANDRY or any other related field** from a recognized University.
- Should be registered in Rwanda council of Veterinary Doctors
- **Must have at least THREE working experiences in a similar role.**
- **Must know how to ride a Motor bike and must possess a Valid ridding Permit/ License.**
- S/he should be Smart, Active, Motivated and ready to learn.
- Good interpersonal and communication skills.
- S/he should be familiar with Sales Related Reports, Designing & Presenting.
- S/he should be able to work independently as well as in a team.
- Should have good marketing, presentation, negotiation skills with a demonstration of initiative.
- Should preferably be **30 Years** and below.
- Should be able to work in any area within Rwanda.
- Should be fluent in **English**, and Local Language
- Applicant should be a resident of Kigali and the surrounding areas.

**All interested applicants meeting the above requirements are encouraged to send email to;**

Email: [girrecruitment2021@gmail.com](mailto:girrecruitment2021@gmail.com)

Contacts: 0788282696

Cover letter

Resume

Copies of Qualifications

Copies of driving permit

**Deadline for submission is 30<sup>TH</sup> August, 2025  
(Only Shortlisted Candidates will be contacted)**

*mtgali*  
- 12/8/2025  
F.M. Ansien

