

## **EMPLOYMENT OPPORTUNITIES**

GOODMAN INTERNATIONAL (R)LTD a Pharmaceutical Company based in Kigali -Rwanda, dealing with Importation & wholesaler of Human Pharmaceutical product. It is now looking for Trustworthy, Honest, Smart and Qualified Candidates to join our Company at Kigali Office and occupy the below position: -

### **MEDICAL REPRESENTATIVES ( 2 POSITION)**

#### **DUTIES AND RESPONSIBILITIES**

- Always be smart, keep time and make a day-to-day schedule of planned activities.
- Come up with various strategies in marketing that are result oriented so that they can be reviewed, implemented and monitored to meet the Company set targets.
- Expand market for the company products all over Rwanda.
- To routinely look for orders from customers and make regular checkups on them for any change in the stock supplied to them and tactfully convince them to improve their orders.
- Regularly updating customers and their attendants of new developments such as new additional drugs on the range as well as educating them on the strategies/benchmarks on selling particular products.
- To promote and market company products in the Rwandan market where applicable, out of Rwanda and to ensure profitable growth of the same.
- Regularly asking customers the challenges they face when selling or using the products and recording them so that the department can come up with precise answers and give them feedback in time.
- To work hard and show improvement on sales as per the sales targets which will be set from time to time.
- You're to make daily, weekly, monthly, individual and group sales reports.
- To propose various marketing strategies to be discussed with your line manager.
- Carry out any other duties assigned to you by management.

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○ **MINIMUM REQUIREMENTS**

- **Should possess a degree or Diploma in any Medical Field from a recognized Institution.**
- **MUST have at least two years working experience in Promotion & Marketing of European brand products.**
- *Should be Smart, Active, Motivated and ready to learn.*
- *Should be familiar with Sales Related Reports, Designing & Presenting.*
- *Good interpersonal and communication skills.*
- *Should preferably be below 30 Years.*
- *Should be Business Oriented, with excellent skills in Sales & Collections*
- *Able to work independently as well as in a team.*
- *Should have good marketing, presentation, negotiation skills with a demonstration of initiative.*
- **MUST know how to drive a Motor Vehicle /ride a Motor Cycle and MUST have a **valid Driving permit /Riding permit****
- *Should be a resident of Kigali.*
- **MUST be fluent in English and other Local Languages.**

**How to Apply:**

Interested applicants meeting the above requirements are encouraged to apply through;

Email: [girrecruitment2021@gmail.com](mailto:girrecruitment2021@gmail.com)

Cover letter

Resume

Copies of Qualifications

Copies of driving permit

**Deadline for submission is 15<sup>th</sup> August, 2025**

**(Only Shortlisted Candidates will be contacted)**

For more information: **0788479824**

F.M. Hussein  
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